

Case Study

Client: Law Firm with 4 offices and 100+ attorneys

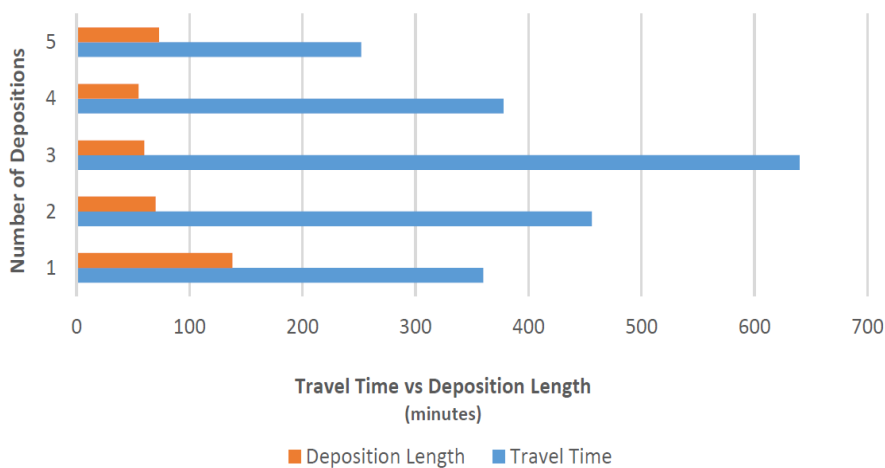
CASE OVERVIEW

Primary Objective: Win the bid for an insurance provider with nationwide work by not charging the client for travel to depositions.

Technology Used: Live remote video testimony and electronic exhibit presentation powered by Chain of Custody (COC) technology on HusebyConnect’s industry leading web conferencing platform.

Results: In only the first 17 depositions the law firm saved their client over \$13,000 in billable hours and saved the firm over 65 hours away from the office increasing revenue by over \$26,000 in billable hours.

Snapshot of Depositions



MODERNIZE

Enable legal participants to engage in proceedings and manage documents remotely, without sacrificing security or the quality of experiences.

GREEN

Support initiatives to reduce carbon footprint through reduced paper usage and travel.

COST EFFECTIVE

Help to control travel, environmental, and legal expenses for clients.

“We wanted to provide our clients with an effective way to reduce their litigation costs by being able to save the time and expense associated with traveling to and from out of town depositions. Our attorneys were initially reluctant to use the service, fearing that they would not be as effective in taking or defending a deposition if they were not physically present. Huseby provides excellent training to make sure everything goes smoothly.”

Managing Partner

“HusebyConnect provides an ideal platform to deliver virtual legal proceedings that mirror face-to-face conversations within a document-intensive, fully integrated, and customized environment.”

Adobe Customer Story